

## Prediction of settlement delay in critical illness insurance

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Work with:

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- 2012-14 *Incorporating model and parameter uncertainty in rate graduation and pricing for CII*
- 2016-20 *Modelling, Measurement and Management of Longevity and Morbidity Risk*

## Plan:

1. Critical Illness Insurance (CII) and data
2. Diagnosis-to-settlement delay distribution modelling
3. Model assessment and comparison
4. Prediction of settlement delay

## Critical Illness: Policy description

- Fixed term policy, usually ceasing at age 65
- A fixed sum insured payable on the **diagnosis** of one of a specified list of critical illnesses
- Policies are often sold together with a **term** or an **endowment** insurance
- Benefit type:
  - **Full acceleration (FA)**: Death is included as a critical illness (88%)
  - **Stand alone (SA)**: Death is not included as a critical illness (12%)
- Covers:  
Cancer; Death; Heart attack; Stroke; Multiple Sclerosis; Total & permanent disability; Coronary artery bypass graft; Kidney failure; Major organ transplant; Other.

CI data for 1999 – 2005 supplied to Heriot–Watt U by the CMI:

- Details of policies **inforce** at the start and end of each year  
→ 18 000 000 policy-years of exposure
- Details of **claims settled** in 1999 – 2005  
→ 19 000 claims

Covariates in the data:

| Covariate       | Number of levels          |
|-----------------|---------------------------|
| Age             | Numerical                 |
| Sex             | 2 (Female = 0)            |
| Smoker status   | 2 (NS = 0)                |
| Policy duration | Numerical                 |
| Office          | 13                        |
| Benefit type    | 2 (FA = 0 & SA)           |
| Benefit amount  | Numerical                 |
| Policy type     | 2 (Single/Joint life = 0) |
| Settlement year | Numerical                 |
| Cause           | 10                        |

## Modelling diagnosis to settlement delay

- Diagnosis is the **insured event** and there is a **delay** between **diagnosis** and **settlement**
  - diagnosis date often not recorded (18%); need to **model it**
  - does delay also depend on risk factors?
- Observed data: Mean Delay = 185 days; SD Delay = 263 days

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- Observed data: Mean Delay = 185 days; SD Delay = 263 days
- Fit a **delay distribution**  $F(d; x, z)$ :

$F(d; x, z) = \Pr[\text{claim diagnosed age } x, \text{ covariates } z, \text{ will be settled within } d \text{ days}]$

- Also take into account **uncertainty**

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Include **risk factors** (covariates,  $\mathbf{z}$ ) in **GLM-type setting**:

$M_1$ :  $D_i \sim \text{Generalised Beta2}(\alpha, \tau, \gamma, s_i)$

$$f_D(d_i) = \frac{\Gamma(\alpha + \gamma)}{\Gamma(\alpha)\Gamma(\gamma)} \frac{\tau(d_i/s_i)^{\tau\gamma}}{d_i [1 + (d_i/s_i)^\tau]^{\alpha+\gamma}}$$

$$E(D_i) = \exp(\eta_i) = \exp\left(\beta_0 + \sum_{j=1}^8 \beta_j z_{ij} + \beta_{9,k} + \beta_{10,l}\right)$$

with  $s_i$  given as function of  $\eta_i, \alpha, \tau, \gamma$ .

$M_2$ :  $D_i \sim \text{Burr}(\alpha, \tau, s_i)$

As GB2 above, with  $\gamma = 1$ .

$M_3$ :  $D_i \sim \text{Pareto}(\alpha, s_i)$

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## Delay ( $D$ ) distribution modelling (cont.)

$M_4$ :  $D_i \sim \text{LN}(\mu_i, \sigma^2)$

$$E(D_i) = \exp(\eta_i + \sigma^2/2)$$

where

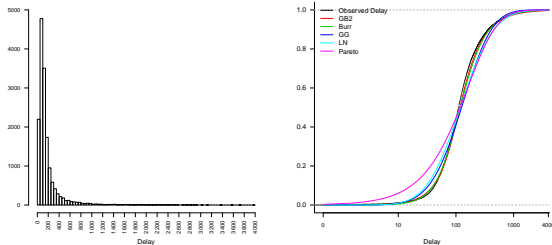
$$\eta_i = \mu_i = \beta_0 + \sum_{j=1}^8 \beta_j z_{ij} + \beta_{9,k} + \beta_{10,l}$$

$M_5$ :  $D_i \sim \text{Transformed (generalised) Gamma}(\alpha, \tau, s_i)$

$$f_D(d_i) = \frac{\tau(d_i/s_i)^{\alpha\tau} \exp(-d_i/s_i)^\tau}{d_i \Gamma(\alpha)} \quad , \quad E(D_i) = \exp(\eta_i)$$

where  $\eta_i$  as above and  $s_i$  given as function of  $\eta_i, \alpha, \tau$ .

Fit the 5 **null** models under a **Bayesian framework** using **Markov chain Monte Carlo**



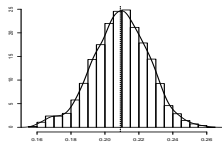
**Figure:** Left: histogram of the observed delay (in days). Right: CDF of observed delay (in days, on log scale) and fitted distributions.

- GB2 and Burr similar fit - especially at tails
- Pareto least successful

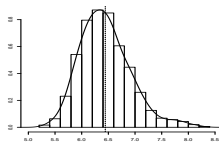
## Model fitting – with covariates

Include risk factors (covariates)  $z$ : age, sex, smoking, cause etc ...

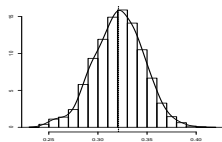
### Posterior estimates of GB2 parameters



(a)  $\alpha$



(b)  $\tau$



(c)  $\gamma$

Posterior estimates here support GB2 as opposed to:  
Pareto ( $\tau = \gamma = 1$ ), or  
Burr ( $\gamma = 1$ ).

## Covariate coefficient estimates

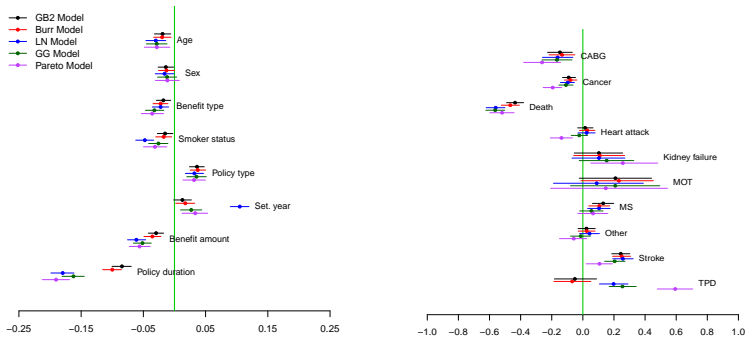


Figure: Posterior means (dots) and 95% credible intervals (bars) of  $\beta$ 's.

- Similar estimates, especially between GB2 and Burr
- GB2 more efficient with missing values (smaller sd – not shown here)
- Some covariates more affected by tail structure of distn (eg settlement year, pol duration)

## Model assessment & comparison

Important for prediction, but not straightforward - especially with missing data.

DIC (with missing values) much criticised.

|                  | GB2            | Burr    | GG      | Log-normal | Pareto  |
|------------------|----------------|---------|---------|------------|---------|
| DIC <sub>4</sub> | <b>230,952</b> | 231,251 | 233,262 | 237,798    | 237,665 |
| DIC <sub>5</sub> | <b>231,677</b> | 232,002 | 233,835 | 238,765    | 238,297 |
| DIC <sub>8</sub> | <b>191,037</b> | 191,315 | 193,065 | 194,796    | 196,060 |

Instead consider:

- Latent likelihood ratio (LLR) tests
- Bayesian latent 'residuals' (BLR) based on cdf

## Model assessment & comparison (cont)

- Both methods originally developed for epidemics (eg Streftaris & Gibson, 2012)
- Result in post distns of  $p$ -values
- Evidence against a model coming from post distn concentrated close to zero.

### Latent likelihood ratio tests:

When comparing Burr to GB2 model, all  $\pi_{\Lambda}^{(t)} \approx 0$   
→ overwhelming evidence in favour of GB2

### Bayesian latent 'residuals':

Under Burr 100% of  $\pi_Q$  values smaller than  $5 \times 10^{-9}$   
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## Variable selection with GB2

$2^{10} = 1024$  possible models – Use Gibbs variable selection

Model probabilities:

| Model     |  | $\hat{f}(m \mathbf{D})$ | $PO(m_{977}/.)$ |
|-----------|--|-------------------------|-----------------|
| $m_{977}$ | $z_5 + z_7 + z_8 + z_9 + z_{10}$             | 0.1996                  | 1.00            |
| $m_{981}$ | $z_3 + z_5 + z_7 + z_8 + z_9 + z_{10}$       | 0.1843                  | 1.08            |
| $m_{978}$ | $z_1 + z_5 + z_7 + z_8 + z_9 + z_{10}$       | 0.1503                  | 1.33            |
| $m_{982}$ | $z_1 + z_3 + z_5 + z_7 + z_8 + z_9 + z_{10}$ | 0.1007                  | 1.98            |
| $m_{979}$ | $z_2 + z_5 + z_7 + z_8 + z_9 + z_{10}$       | 0.0449                  | 4.44            |

(1) age; (2) sex; (3) benefit (FA/SA); (4) smoking; (5) policy type;  
(6) year; (7) amount; (8) duration; (9) office; (10) cause

Small difference in PO and probabilities among first 4 models  
→ Use model averaging for prediction

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Consider following **missing** delays and post **predictions** under the 'best' ( $m_{977}$ ) and average model:

|               | 1                       | 2                       | 3                       | 4                       |
|---------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Type          | JL                      | JL                      | JL                      | JL                      |
| £             | 50 000                  | 50 000                  | <b>5 000</b>            | <b>115 000</b>          |
| Durn (yrs)    | > 5                     | <1                      | > 5                     | > 5                     |
| Office        | 2                       | 2                       | 2                       | 2                       |
| Cause         | Death                   | Death                   | Death                   | Death                   |
| Type          | FA                      | FA                      | FA                      | FA                      |
|               | <u>Prediction</u>       |                         |                         |                         |
| $m_{977}$     | 221.2<br>(203.6, 240.2) | 271.6<br>(251.4, 292.7) | 234.6<br>(216.8, 254.2) | 214.1<br>(196.2, 232.7) |
| Average model | 220.3<br>(202.9, 236.2) | 270.4<br>(249.9, 289.1) | 233.5<br>(215.0, 250.4) | 213.3<br>(196.2, 228.9) |

**Boldface:** changes from reference case (1&6)

Missing delays and post **predictions** under the 'best' ( $m_{977}$ ) and average model:

|               | 5                       | 6                       | 7                       | 8                       |
|---------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Type          | JL                      | <b>SL</b>               | SL                      | SL                      |
| £             | 50 000                  | 50 000                  | 50 000                  | 50 000                  |
| Durn (yrs)    | > 5                     | > 5                     | > 5                     | > 5                     |
| Office        | 2                       | 2                       | <b>11</b>               | 2                       |
| Cause         | <b>MS</b>               | Death                   | Death                   | <b>Cancer</b>           |
| Benefit       | FA                      | FA                      | FA                      | SA                      |
|               | <u>Prediction</u>       |                         |                         |                         |
| $m_{977}$     | 403.4<br>(368.4, 440.6) | 244.6<br>(225.5, 265.1) | 152.6<br>(141.1, 163.6) | 323.4<br>(298.9, 351.0) |
| Average model | 402.4<br>(366.8, 439.3) | 244.1<br>(224.8, 262.8) | 152.7<br>(141.2, 163.6) | 315.8<br>(292.2, 339.4) |

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## Summary

- Estimation & prediction of diagnosis-to-settlement delay **important in CII**
- Bayesian analysis **accounts for non-recorded diagnosis** dates
- Previous work has shown that estimates of delay are model-sensitive
- 4-parameter **GB2 distn** most suitable (as shown by using various methods)
- Variable selection leads to **model-averaged prediction** for non-recorded delays
- Results here feed in work on CII claim rates
- Future/continuing work to involve more recent data

## More details in:

Ozkok, E., Streftaris, G., Waters, H.R., and Wilkie, A.D. (2012)  
Bayesian modelling of the time delay between diagnosis and settlement  
for Critical Illness Insurance using a Burr generalised-linear-type model.  
*Insurance: Mathematics & Economics*, 50, 266–279.

Streftaris G. and Gibson, G.J. (2012)  
Non-exponential tolerance to infection in epidemic systems modelling,  
inference and assessment, *Biostatistics*, 13, 580593

Ozkok, E., Streftaris, G., Waters, H.R., and Wilkie, A.D. (2014)  
Modelling critical illness claim diagnosis rates I: Methodology.  
*Scandinavian Actuarial Journal*, 2014:5, 439–457.

Dodd, E., Streftaris, G., Waters, H.R. and Stott, A.D. (2015)  
The effect of model uncertainty on the pricing of critical illness  
insurance. *Annals of Actuarial Science*, 9, 108–133.

Dodd, E. and Streftaris, G. (2016)  
Prediction of settlement delay in critical illness insurance claims using  
GB2 distribution. To appear in *Journal of the Royal Statistical Society C*.

Include risk factors (covariates)  $\mathbf{z}$ : age, sex, smoking, cause etc ...

GL-type model linked to the mean of the GB2 through

$$\log(E(D_i)) = \eta_i = \beta_0 + \sum_{j=1}^8 \beta_j z_{ij} + \beta_9 O_i + \beta_{10} C_i$$

Use MCMC to draw samples from posterior

$$f(\alpha, \tau, \gamma, \beta | \mathbf{D}) \propto f(\mathbf{D} | \alpha, \tau, \gamma, \beta) f(\alpha) f(\tau) f(\gamma) f(\beta)$$

with (mainly vague) priors:

$$\alpha \sim \text{Gamma}(1, 0.01) I(1/\tau, \infty)$$

$$\tau \sim \text{Gamma}(1, 0.01)$$

$$\gamma \sim \text{Gamma}(1, 0.01)$$

$$\beta_j \sim N(0, 10^4), j = 1, \dots, 8$$

$$\beta_9 O_i \sim N(0, 10^4), O_i = 2, \dots, 13$$

$$\beta_{10} C_i \sim N(0, 10^4), C_i = 2, \dots, 10.$$



Originally developed for epidemics (eg Streftaris & Gibson, 2012)

- Fit model  $\mathcal{M}_1$  (eg Burr) under Bayesian estimation
- For alternative model,  $\mathcal{M}_2$  (GB2), compute ML value
- Calculate LLR at iteration  $t$  of MCMC

$$\Lambda^{(t)} = \frac{L_1 \left( \alpha^{(t)}, \tau^{(t)}, \beta^{(t)}; \mathbf{D} \right)}{L_2 \left( \dot{\alpha}, \dot{\tau}, \dot{\gamma}, \dot{\beta}; \mathbf{D} \right)}$$

where  $\alpha^{(t)}, \tau^{(t)}, \beta^{(t)}$  are MCMC posterior estimates at iteration  $(t)$  and dotted values are MLEs

- Evidence against  $\mathcal{M}_1$  can be provided by tail probability

$$\pi_{\Lambda}^{(t)} = P \left( \Lambda \leq \Lambda^{(t)} | \mathbf{d} \right) \approx P \left( \chi_{df}^2 \geq -2 \log \Lambda^{(t)} \right)$$

where  $df$  is the number of estimated parameters in  $\mathcal{M}_2$ .

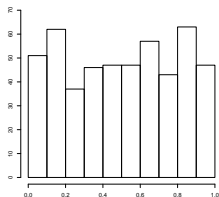
When comparing Burr to GB2 model, all  $\pi_{\Lambda}^{(t)} \approx 0$   
 → **overwhelming evidence against Burr.**

## Posterior distns of $p$ -values

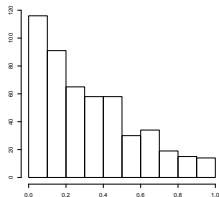
Related to posterior predictive checking.

- $f(D_j|\boldsymbol{\theta}^{(t)})$  is the sampling distribution (eg GB2) for delay  $j$  at MCMC iteration  $t$ ,  $j = 1, \dots, k$  and  $t = 1, \dots, N$
- Compute cdf value  $q_j^{(t)} = P(D_j \leq D_j^{\text{obs}}|\boldsymbol{\theta}, \mathbf{D})$
- Under hypothesis that model fits data adequately:  
 $\mathbf{q}^{(t)} = q_1^{(t)}, \dots, q_k^{(t)} \sim U(0, 1)$
- Obtain  $p$ -value  $\pi_Q^{(t)}$  for compliance with  $U(0, 1)$  at each MCMC iteration (e.g. KS g-o-f test)
- $\boldsymbol{\pi}_Q = \pi_Q^{(1)}, \dots, \pi_Q^{(N)}$  is sample from post distn of  $\boldsymbol{\pi}_Q$  and is used for evidence against fitted model

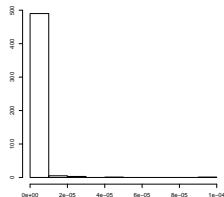
Apply to simulated data ( $k = 500$ )



(a) GB2

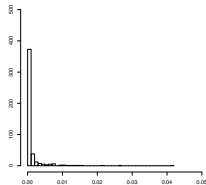


(b) Burr

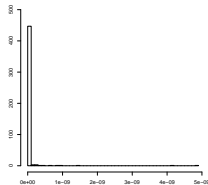


(c) Pareto

With observed data ( $k = 19, 127$ )



(d) GB2



(e) Burr

Under Burr 100% of  $\pi_Q$  values smaller than  $5 \times 10^{-9}$